

Webinar on

Fast Track: How To Accelerate Newly Promoted Managers To Be Peak Performers

• Learning Objectives

- Learn 8 tactics to ramp up quickly, take charge and get results*
- Answer these 4 tough questions to ensure you're on the right track*
- Recognize the importance of your personal power and how to develop it*
- Sharpen their emotional intelligence to understand your impact on others*
- Identify the top 10 reasons why newly promoted managers fail in their jobs*
- Review 3 strategies and 10 tactics to influence those you manage and work with*
- Know the 5 "rules of the roads" for peak performance in today's changing workplace to ask yourself to gauge your EQ*



In this webinar you will become familiar with the EQ model and learn how to apply EQ skills for maximum effectiveness.

PRESENTED BY:

Marcia Zidle is a board certified executive coach, business management consultant and keynote speaker, who helps entrepreneurial ventures; small to medium size companies and professional firms to leverage their leadership and human capital assets. She has 25 years of management, business consulting and international experience in a variety of industries including health care, financial services, oil and gas, manufacturing, insurance, pharmaceuticals, hospitality, government and nonprofits.

On-Demand Webinar

Duration : 60 Minutes

Price: \$200

Webinar Description

So, you've just been promoted. There are few career moments as exciting and these days as perilous as becoming new a team leader or manager of a department or business unit. Moving into a managerial role requires the development of leadership skills and techniques to enhance your personal and team outcomes. Leading others requires a greater level of self-awareness and core skills such as strategic thinking, influencing, increasing team performance and maintaining a goal oriented vision.

To be successful new managers or recently promoted ones must master three critical skills: to switch from relying on formal authority to establish credibility, from striving for control to building subordinate commitment; and from managing tasks to leading people. Using the analogy of an orchestra, a new manager must move from being a talented violinist who concentrates on playing his or her instrument skillfully to being a conductor who coordinate the efforts of all the musicians.

Therefore, what it takes to succeed as a new manager is a matter of learning new ways of working and most importantly letting go of old ones – even if they have driven your career success up until now. New managers must also find new ways of deriving personal and career satisfaction from their work and measuring their success. This is a critical mental switch that effective managers must make. This webinar will provide skills and techniques to successfully transition into a new role and become a peak performer.



New managers matter. They're on the front lines with your workforce, your customers and your markets. They have tremendous potential. And, some of them, will become your organization's future leaders.

However, most organizations promote productive employees into managerial positions based on their technical competence. Very often, however, many fail to grasp how their roles have changed; that their jobs are no longer about personal achievement but instead about enabling others to achieve; that sometimes driving the bus means taking a backseat: and that building a team is often more important than making a sale. Even the best new managers can have trouble adjusting to these new realities. Yet, leadership capabilities are seldom on the new manager playlist and leadership development for new managers has often not been viewed as important. While high potentials may be invited to participate in leadership training and coaching, the majority of new first level managers often represent an untapped leadership potential. This is a significant lost opportunity. It's these managers, on the front lines with your employees and customers, who have the collective power to make a real difference. To make that difference new managers need to be able to think and act as leaders. This webinar will start building your newly promoted managers into peak performing leaders.



Who Should Attend ?

CEO's

COO's

VP of Human Resources

Chief Learning Officer

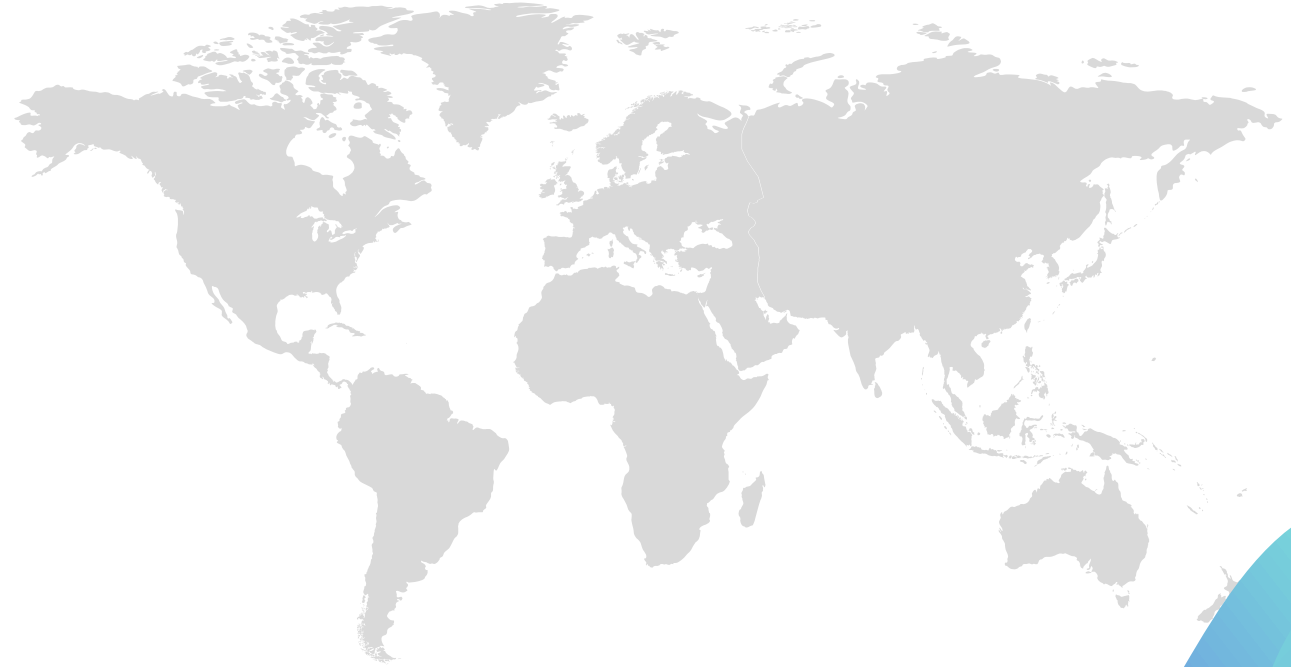
Directors

Project Managers

Operation Managers and Supervisors

Team Leaders

Staff Managers and Supervisors



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